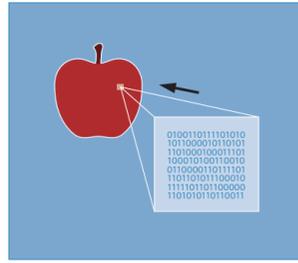


OUR BUSINESS

## Tagging: Making the most of data

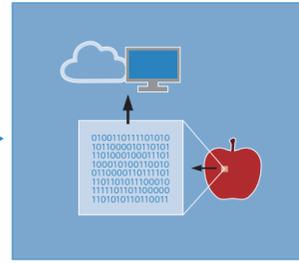
How well an auto-ID solution works depends on how data is tagged, and how much can be made of it. SATO maximizes the value of data.

### Tag



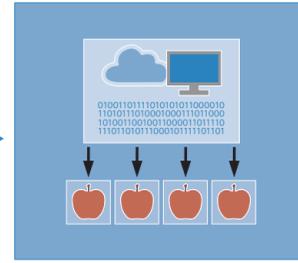
Tag anything with data so that it can be identified at any stage of the supply chain.

### Feed



Feed the data into IT systems to serve as big data.

### Make use



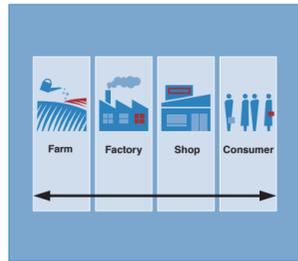
Make use of big data for businesses to optimize operations and make better decisions.

OUR VALUE

## We derive the best solution for each unique site

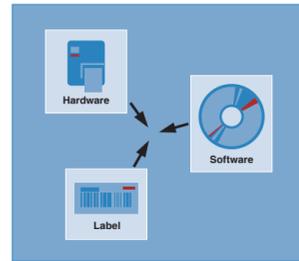
SATO goes to see — and understand — your site of operations. That's why our solutions are tailored to meet your unique needs.

### We are versed in an array of worksites Industry expertise



We can develop solutions for any stage of the supply chain in a given industry.

### We match products best for you Technical expertise



We collaborate with third parties to deliver the ideal mix of technologies to exceed your expectations.

### We keep it running Servicing



Is it running stably? Is it easy as it should be? We constantly look for ways to improve your operations.

## We empower your worksite, around the world

SATO is the only company that offers worksite-centric auto-ID solutions on a global scale. Our worldwide network and local services support your business operations around the world.

**90+**  
countries/regions

We have offices in 26 countries/regions around the world and business presence in over 90.



**142.8** billion yen\*  
consolidated sales (\$1.05 bn)  
\*Fiscal year ending March 2023

**5,600+**  
employees worldwide

**WORLD'S 1st** products/services  
Producer of thermal transfer barcode printers and other first-in-the-world products and services.

**86,000** companies  
rely on SATO (in Japan)

Database of **12 million\***

Employees submit ideas to top management through our Teiho Reports system.  
\*Reports since system launch in 1976

In business since **1940**



<https://www.sato-global.com/>

2023.05\_QR

**Hello!**

**CORPORATE PROFILE**

We give every 'thing' its own ID so it connects with the world

As businesses today search for how big data can benefit them, at SATO, we focus on the more immediate question: "How can we make that 'thing' big data?" In a world where most things have yet to be digitized, our auto-identification solutions provide the answer. We tag IDs to anything — and everything — to track items and help businesses run smoothly, without stopping. A connected world of productivity, safety, reassurance and sustainability starts with somebody physically seeing the real situation on site and handcrafting answers that work. That's what we do. And we start where you are. Because we are Powered On Site.

# What future can we offer your industry? – SATO's auto-ID solutions

## We give every 'thing' its own ID so it connects with the world

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“How can we make that ‘thing’ big data?”

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## Powered On Site

### 1 Retail

Smart Living with SATO Solutions

- FX3 supermarket app: For every label printing need
- Self-serve coupons: Reduce food loss and employee workload
- HACCP Cloud: Monitor critical control points
- Daisharin SAAS: Streamline supply chain using RFID

### 2 Manufacturing

Connected & Flexible with SATO Solutions

- Traceability solutions: Location tracking technology and RFID track products and workers with precision
- Location management: Locate all assets in a factory or warehouse
- Labeling solutions: For parts of various sizes and material

### 3 Food

Right Food, Right Way with SATO Solutions

- HACCP compliance: Monitor temperature; support paperless operations
- Traceable packages: For production control
- Labeling solutions: Manage expiry dates of ingredients
- Food labeling database on cloud: For hassle-free updating

### 4 Logistics

Agile Logistics with SATO Solutions

- Warehouse navigation system: For better picking and stocking productivity
- Shipping automation: Seal random sizes, measure dimensions, label automatically
- Precaution labels: For a safer workplace

### 5 Health care

Patient Happiness with SATO Solutions

- PSchouette: To verify GS1 barcodes, expiry dates and text
- Location tracking solutions: To quantify staff workload and optimize resources, while monitoring patient conditions and speeding response

### 6 Public & transportation

- Tool management using RFID: To track and search inventory
- Tourism solutions: For multilingual announcements and tracking lost & found items

## Innovations to drive your business

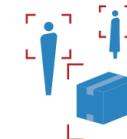
### IoT printers prevent troubles on site SOS & SATO App Storage

SOS (SATO Online Services) monitors printer operations online to prevent troubles before they occur. SATO App Storage stores label data on cloud for easy updating and printing. Printers compatible with these advanced services keep your operations running risk-free.



### Track things and people to optimize operations Location tracking

Location tracking technology lets operators track the movement and behavior of things and people in real time and with precision to optimize inventory control, staffing and production/cost control for greater productivity.



### Countering plastic pollution Transparent "paper" labels

We have labels made primarily of plant-derived materials that offer a transparent design while minimizing environmental impact.

